



**POTECH**<sup>®</sup>  
PROFESSIONAL LED LIGHTING SOLUTION

**POTECH POWER TECHNOLOGY COMPANY LIMITED**

**COMPANY PROFILE**



## OVERVIEW



# TOP 01

Nichia's customers in Vietnam



# 10 YEARS

Of industry experience



# 300+

Customers have served



# 300.000

LED lights were sold

### POTECH POWER TECHNOLOGY COMPANY LIMITED

Potech is a company specializing in providing products and solutions to light energy-saving LED lights. We are an effective manufacturer of LED lighting only using only Nichia LED chip (100%in-house, made in japan) and Mean Well LED control circuit in the world in terms of quality.

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## CORE VALUES

### **LOYALTY TO QUALITY!**

LED lighting products are one of our strong development areas. Potech is a company specializing in providing LED products and LED lighting solutions to save energy. We are the only effective led light manufacturer that uses Nichia LED chip (100% in-house, made in japan) and Meanwell LED control circuit (Taiwan) in the world in terms of quality. Along with the continuous research and production of specialized LED product lines as well as lighting equipment, Potech Company fully meets the needs of industrial lighting and other special lighting needs.

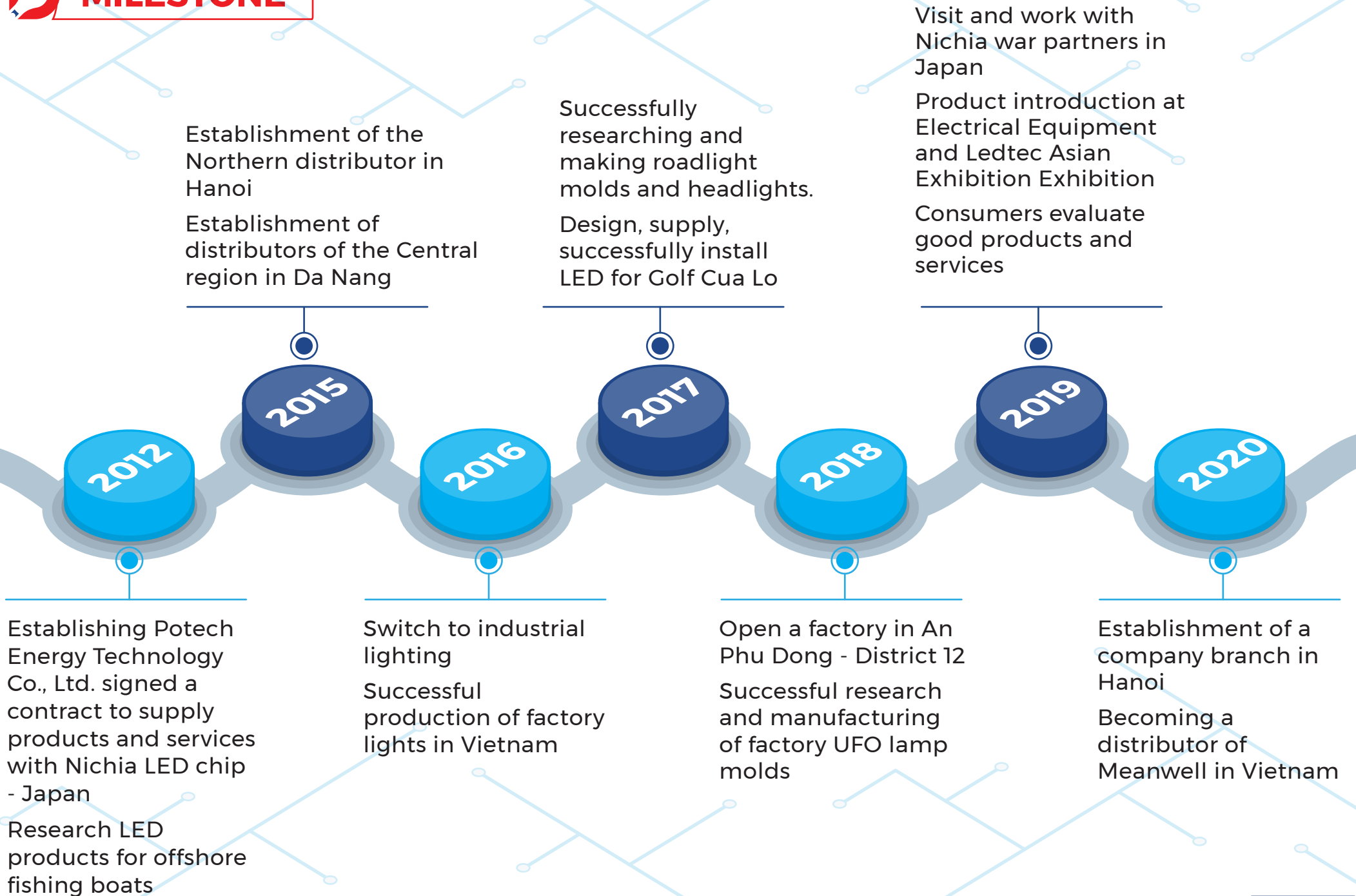
### VISION

By 2030, Potech will become the leading led industrial manufacturer in Vietnam and reach out to the world market.

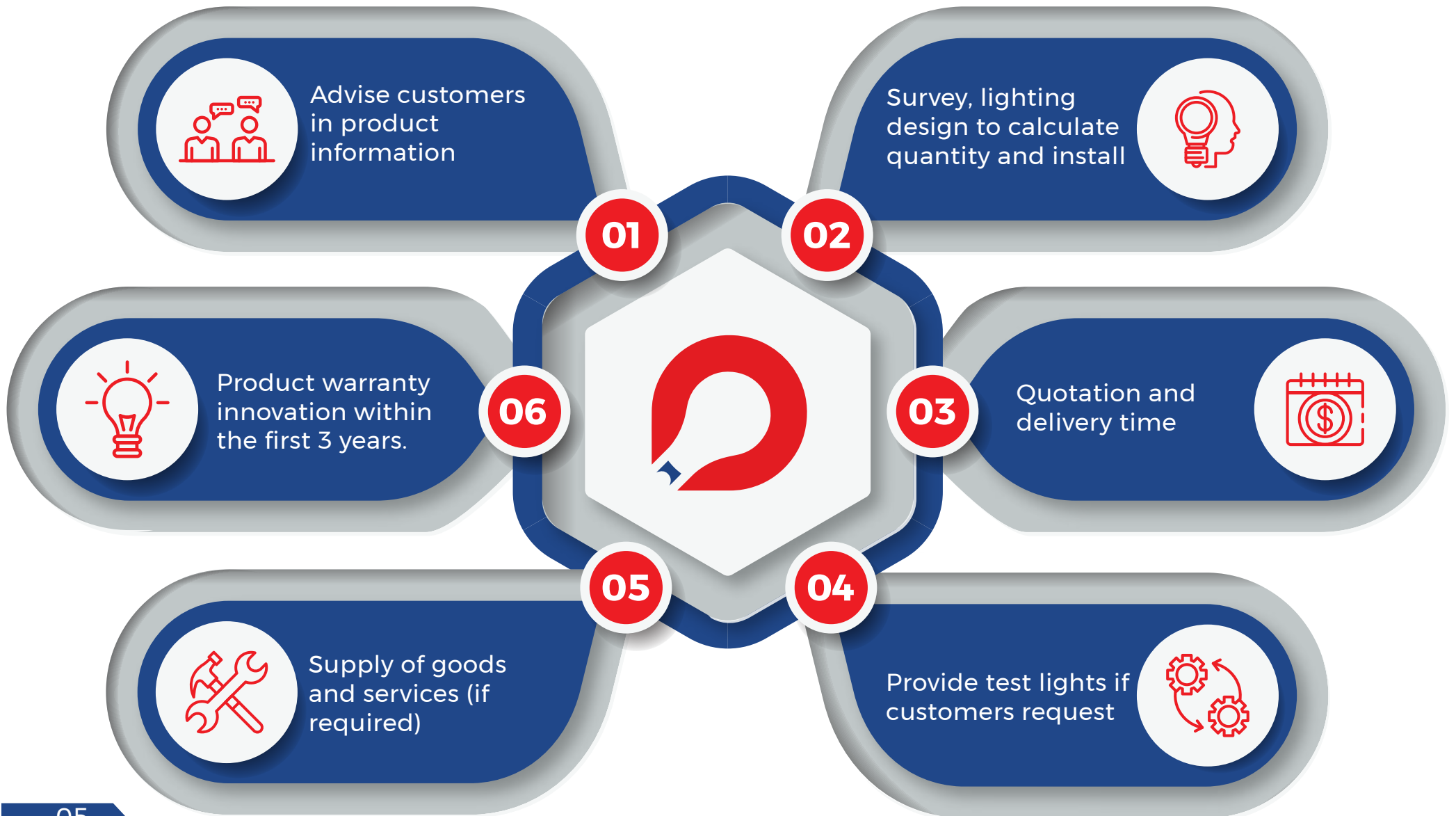
### MISSION

Improving lighting environment, protecting labor vision workers, reducing labor accidents.

# MILESTONE

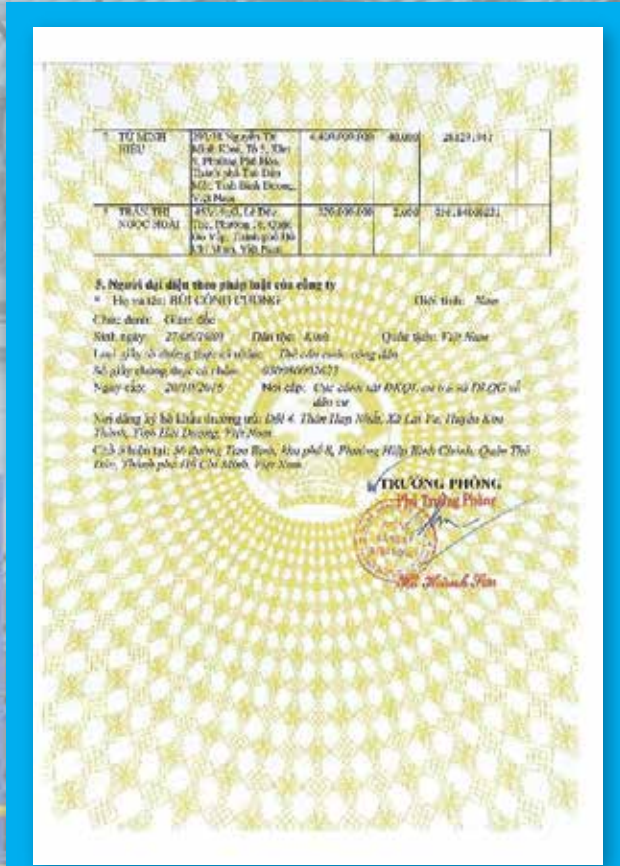


**SALES PROCESS AND PRODUCT WARRANTY**

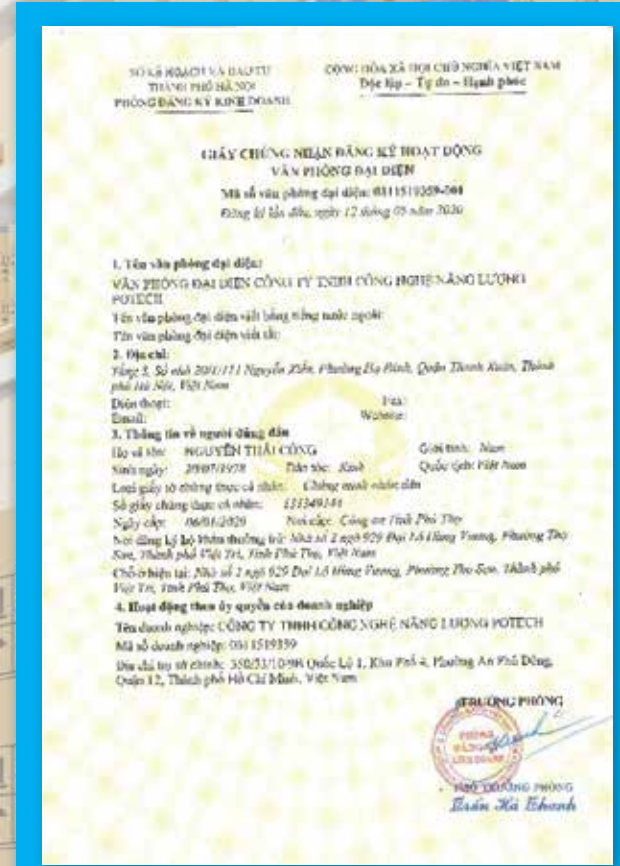




**BUSINESS REGISTRATION CERT**



**BUSINESS REGISTRATION CERT**



**BUSINESS REGISTRATION CERT - REPRESENTATIVE OFFICE**



**CERTIFICATE IN ACCORDANCE WITH STANDARD - FACTORY LED LIGHTS**



**CERTIFICATE IN ACCORDANCE WITH STANDARD - LED STREET LIGHTS**

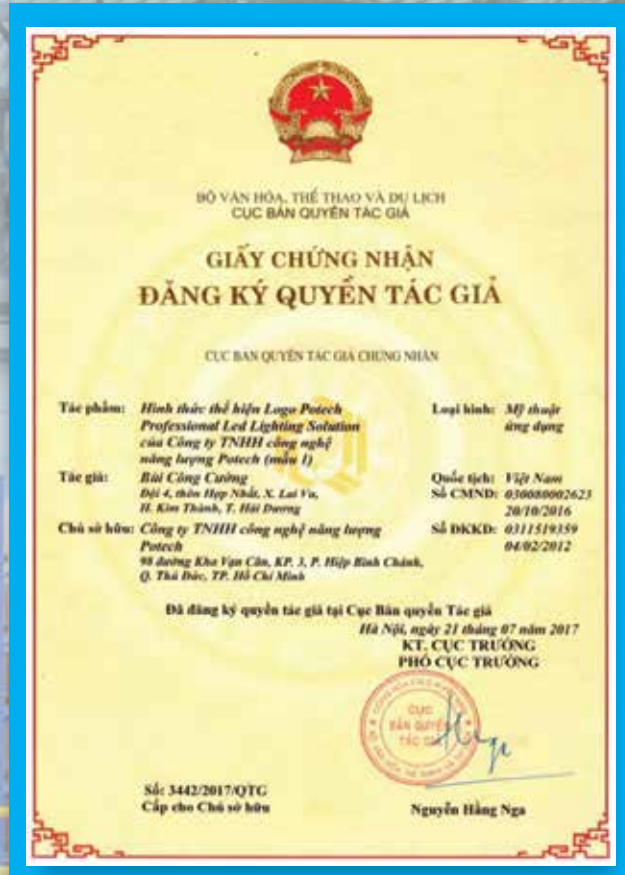


**CERTIFICATE IN ACCORDANCE WITH STANDARD - LED FLOOD LIGHTS**





**ISO 9001: 2015 CERTIFICATE**



**BRAND PROTECTION CERTIFICATE**



**LOGO PROTECTION CERTIFICATE**



# COLLABORATION COOPERATION NICHIA & MEAN WELL

**NICHIA**  
Nichia Chemical (Thailand) Co., Ltd.  
Unit 2403, 24<sup>th</sup> Floor, Exchange Tower, 388 Sukhumvit Road, Klongtoey, Bangkok 10110, Thailand  
Telephone: +66 (0) 2663 7643 Fax: +66(0) 2663 7645 <http://www.nichia.com>

**CONFIRMATION LETTER**

To: **POTECH POWER TECHNOLOGY COMPANY LIMITED**


We hereby confirm our business cooperation started from September 2014 between POTECH POWER TECHNOLOGY CO., LTD. (POTECH) and NICHIA CHEMICAL (THAILAND) CO., LTD. (NICHIA)

NICHIA is pleased to supply NICHIA LEDs to POTECH for its various projects and products.

We are also willing to provide POTECH our sales and technical related service and support based on our abilities and authority.

We believe that our service and support will be contributed to POTECH's product development and sales expansion, and as a result, we can maintain our strong and long-term relationships to achieve POTECH's business successes.

**NICHIA CHEMICAL (THAILAND) CO., LTD**

  
Mr. Makoto Takemura - Managing Director

**NICHIA COOPERATION CERTIFICATE**

**NICHIA**  
Nichia Chemical (Thailand) Co., Ltd.  
Unit 2403, 24<sup>th</sup> Floor, Exchange Tower, 388 Sukhumvit Road, Klongtoey, Bangkok 10110, Thailand  
Telephone: +66 (0) 2663 7643 Fax: +66(0) 2663 7645 <http://www.nichia.com>

**AUTHORIZATION CONFIRMATION**

**POTECH POWER TECHNOLOGY COMPANY LIMITED**  
Complied with Labeling Contract with NICHIA CORPORATION (Japan), to use LEDs supplied by NICHIA CHEMICAL THAILAND CO., LTD for POTECH's products in following product list:

No	Type of Lamp	Model
1	LED Tube	PT-4B 66/99/100/120/150/200
2	LED Street light	PT-SL 30/45/50/60/80/100/110/ 150/180/200
3	LED High bay	PT-A1/D1-40-N/60-N/ 80-N/120-N/150-N/ 180-N/200-N/250-N PT-3BM-40-N/60-N/ 80-N/100-N/120-N/ 150-N/200-N/250-N PT-RSH-40-N/60-N/ 80-N/100-N/120-N/ 150-N/200-N/250-N

*This confirmation letter is valid from the date 1<sup>st</sup> January 2020 to 31<sup>st</sup> December 2021.*  
POTECH's LED products with NICHIA LED inside, are recognized by NICHIA's silver seal as below registered design.

  
**NICHIA CHEMICAL THAILAND CO., LTD**  
Mr. Makoto Takemura - Managing Director

**CERTIFICATE OF PRODUCT GUARANTEE USING NICHIA LED CHIP**

**MW**  
**MEAN WELL INTERNATIONAL CO., LTD**  
Suite 2811, Office Tower, Langham Place, 8 Argyle Street, Mong Kok, Kowloon, Hong Kong

Date: Aug 06, 2020  
To: **Whom It May Concern,**

**MANUFACTURER'S AUTHORIZATION LETTER**

Mean Well International hereunder authorize:  
**POTECH POWER TECHNOLOGY LIMITED COMPANY**  
Address: 25/1/1111, Nguyen Kim Road, Ho Dinh Ward, Thanh Xuan Dist, Ho Nai City, Vietnam.  
Tel: +84 905742327 Website: [www.potech.com.vn](http://www.potech.com.vn)  
Mean Well Power Supply equipment supplier in Viet Nam Northern and Viet Nam Central  
Validity: Aug 05, 2021

**MEAN WELL**, founded in 1982, MEAN WELL is one of the world's few manufacturers dedicated to standard power supply products. It is ranked the 5th in global power supply (DC output) makers according to a report by Micro Technology released in March, 2019. 99% of MEAN WELL sales are of standard power supply products sold under the MEAN WELL brand name.

Whereas Mean Well International Co., Ltd, located in Suite 2811, Office Tower, Langham Place, 8 Argyle Street, Mong Kok, Kowloon, Hong Kong who are established and reputable manufacturers of switching power supply product. We hereby confirm the power supply AC/DC, DC/DC, DC/AC power supply modules to POTECH POWER TECHNOLOGY LIMITED COMPANY whose address as stated above for use in switching power supply applications.

We support POTECH POWER TECHNOLOGY LIMITED COMPANY to use Mean Well AC/DC, DC/DC, DC/AC power supply modules in integrated power system in Vietnam.

We have assured to supply the above-mentioned goods for POTECH POWER TECHNOLOGY LIMITED COMPANY and ensured the warranty of goods in supply contract signed between POTECH POWER TECHNOLOGY LIMITED COMPANY and Procuring Entity.

Signature for and on behalf of,  
**Mean Well International Co., Ltd**  
  
Pida Hoang / Sales Representative of Vietnam

Date: 2020, Office Tower, Langham Place, 8 Argyle Street, Mong Kok, Kowloon, Hong Kong.  
Tel: 866-2-2398-0320 Fax: 866-2-2398-0321 [www.meanwell.com](http://www.meanwell.com)

**COOPERATION CERTIFICATE WITH MEANWELL**



## Đèn LED cho ngư dân đoạt giải nhất

Chiều 14-11 tại TPHCM đã diễn ra vòng chung kết cuộc thi "Khởi nghiệp và đổi mới sáng tạo 2014". Cuộc thi do chỉ nhánh Phòng Thương mại và công nghiệp (VCCI) tại TPHCM tổ chức dưới sự hỗ trợ của dự án Praxispartnership thuộc ĐH Leipzig (Đức) và Cơ quan Trao đổi hàn lâm Đức (DAAD) tài trợ.

Vòng chung kết diễn ra giữa bốn công ty khởi nghiệp tại các tỉnh miền Nam và TPHCM. Kết quả chung cuộc sản phẩm "Đèn LED cho ngư

dân đánh bắt cá" của Công ty Potech TPHCM sản xuất tại VN đã giành giải nhất trị giá 10 triệu đồng. Giải nhì trị giá 8 triệu đồng dành cho Công ty TNHH LOGA 3D với sáng kiến của nhóm bạn trẻ sản xuất chiếc máy in 3D dẫn tiên tại thị trường VN. Hai giải ba, mỗi giải trị giá 5 triệu đồng, thuộc về hai công ty khởi nghiệp Mỹ 24g (kinh doanh chủ cả Nha Trang) và Công ty cổ phần Công số xanh (Giải pháp phần mềm quản trị doanh nghiệp toàn diện).

Cuộc thi "Khởi nghiệp và đổi mới sáng tạo 2014" bắt đầu từ tháng 9-2014, thu hút 100 thí sinh khởi nghiệp. Ban tổ chức đã chọn ra sản phẩm xuất sắc, khả thi cho việc kết nối qua. Được hỗ trợ từ hai VCCI và DAAD, cuộc thi đã diễn ra hàng năm nhằm thúc đẩy khởi nghiệp và đổi mới sáng tạo như các ứng dụng thành công.



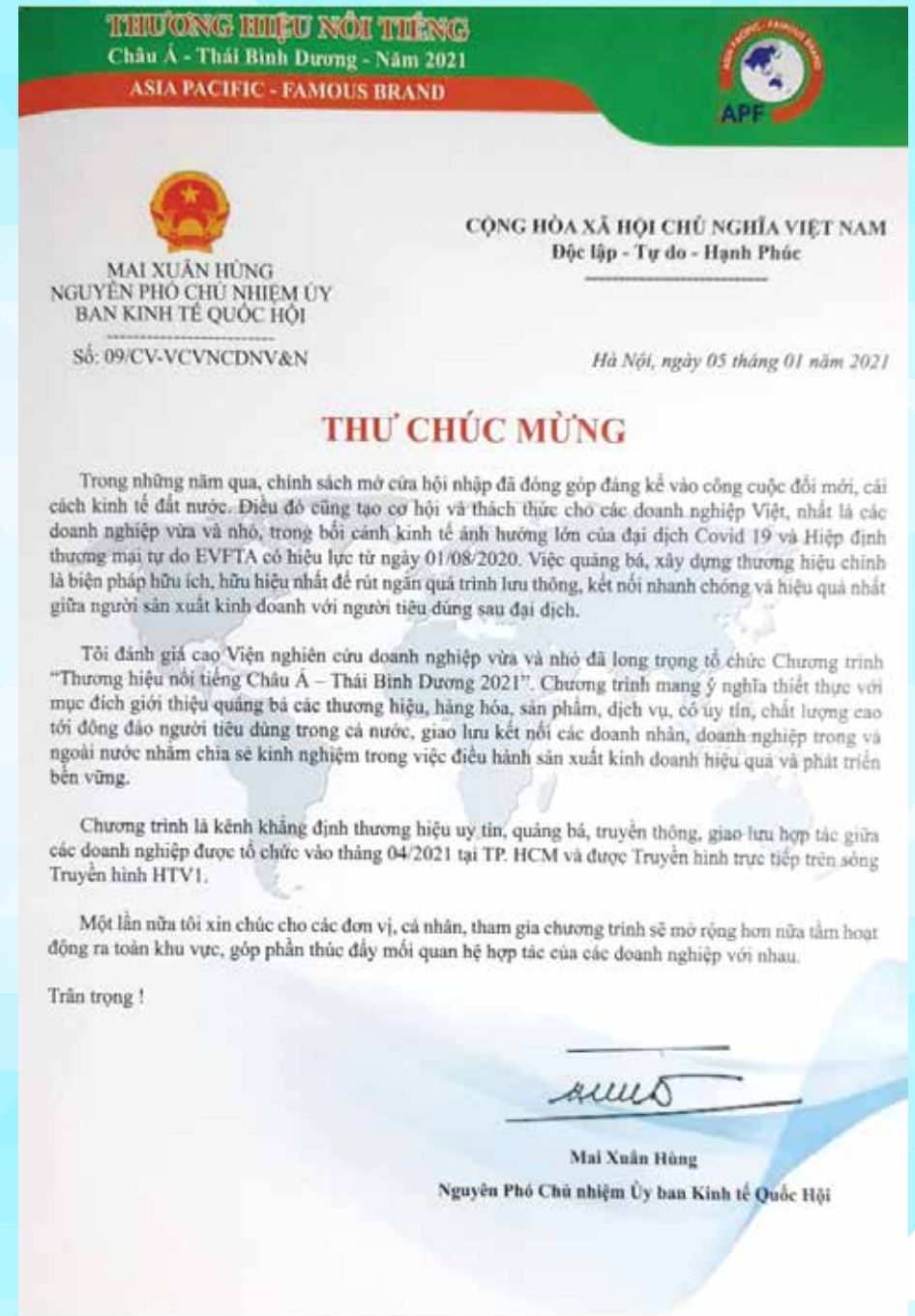


Previously, our company used normal light bulbs, until later, it was just transferred to LED lights provided by POTECH Company, so far we have been used for 6 years but I have found the brightness still standard, very long life, and save 70% of electricity.

After 4 years of use, I found that the quality of the lamp remained stable, the light maintained well, the replacement and maintenance time was also extended, it seemed that there was no need to replace. In the 6 months, Potech Staff will check and guide the maintenance technician.



# TOP 50 POPULAR BRAND ASIA - PACIFIC



# THE MEDIA TALK ABOUT US



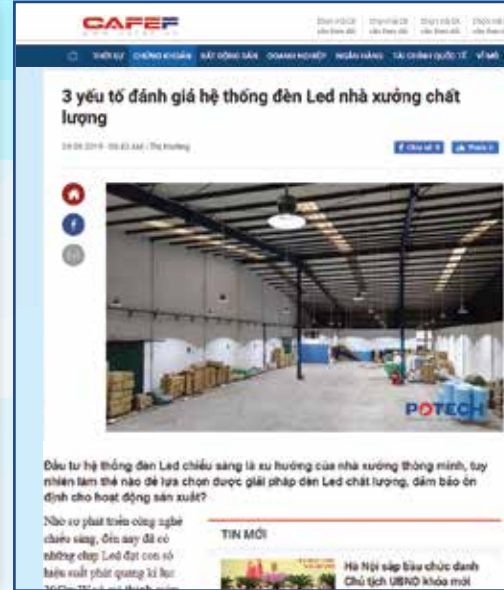
[anhsangvacuocsong.vn](http://anhsangvacuocsong.vn)



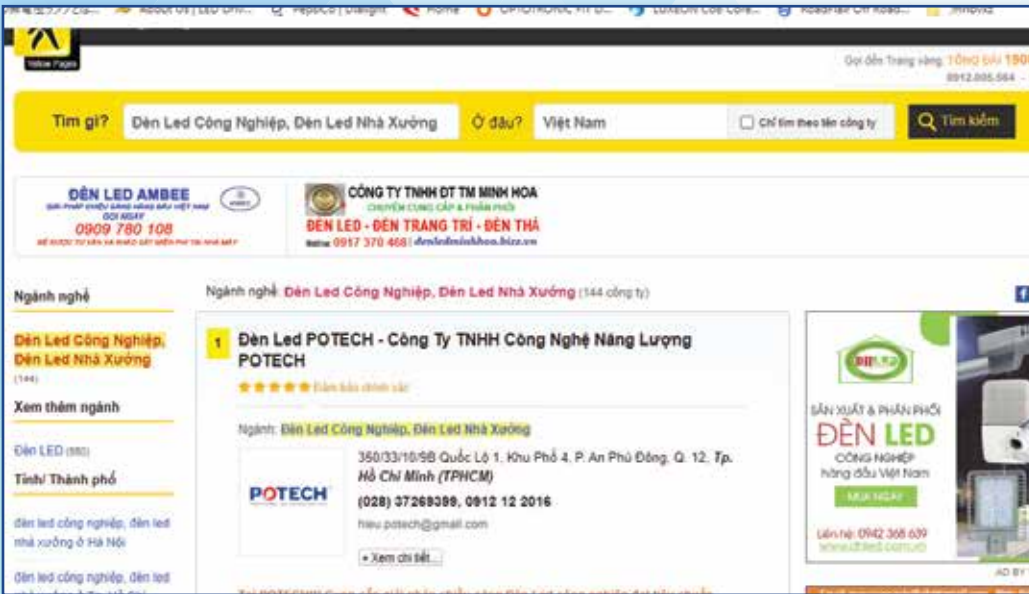
[tuhaoviet.vn](http://tuhaoviet.vn)



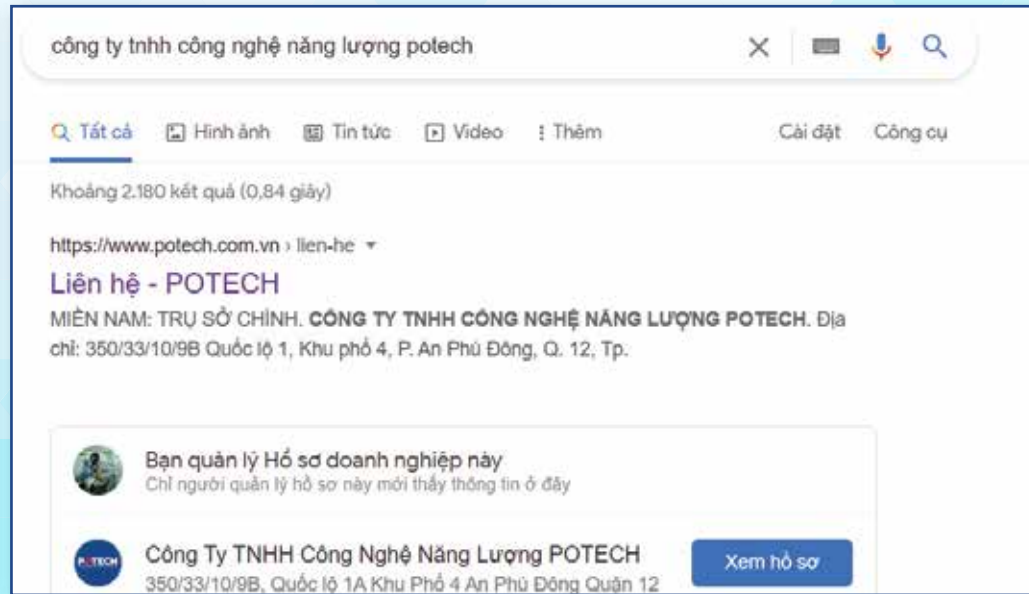
[business24h.vn](http://business24h.vn)



[cafep.vn](http://cafep.vn)



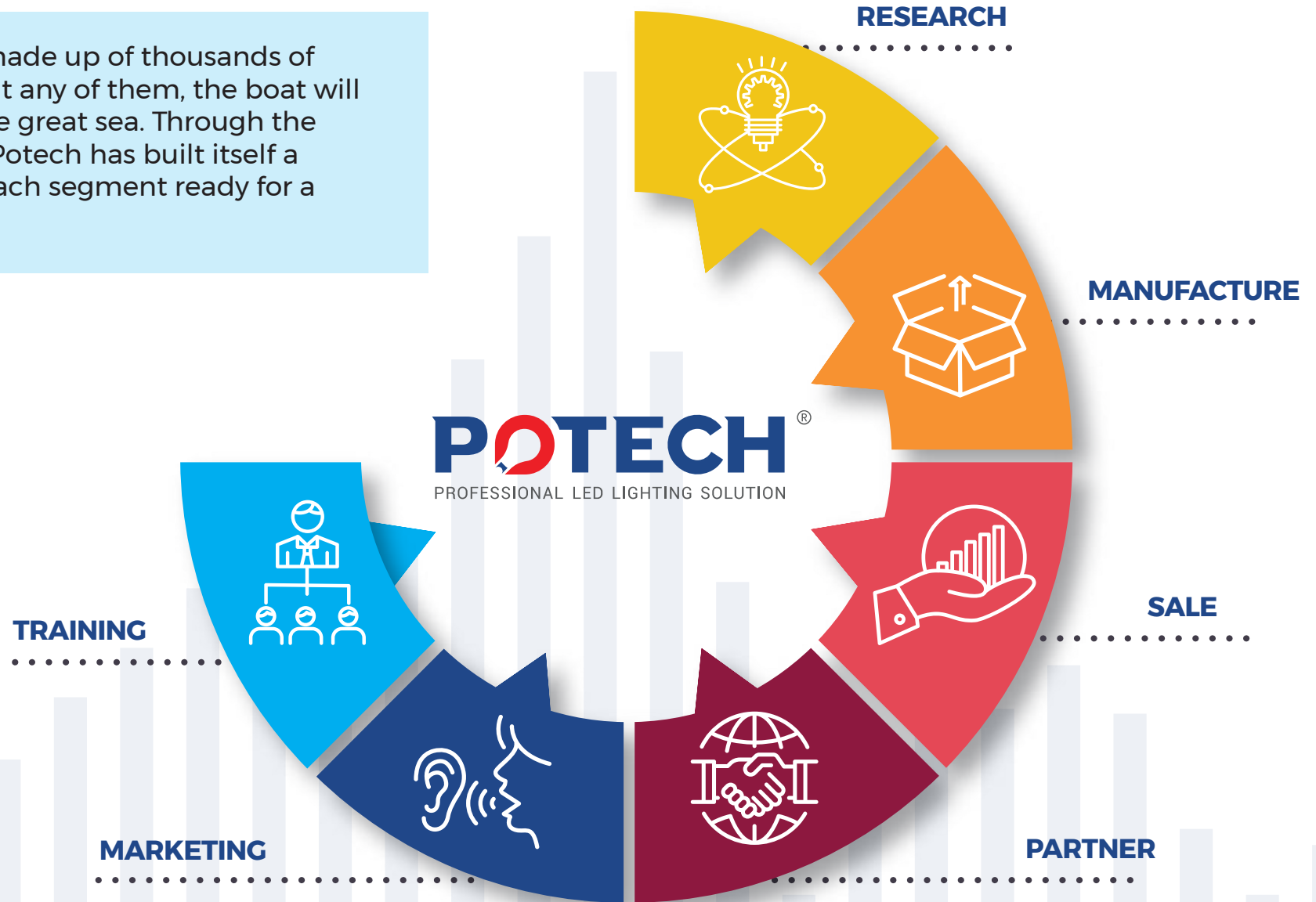
[Yellowpage vietnam](http://yellowpagevietnam.com)



[Google](http://google.com)

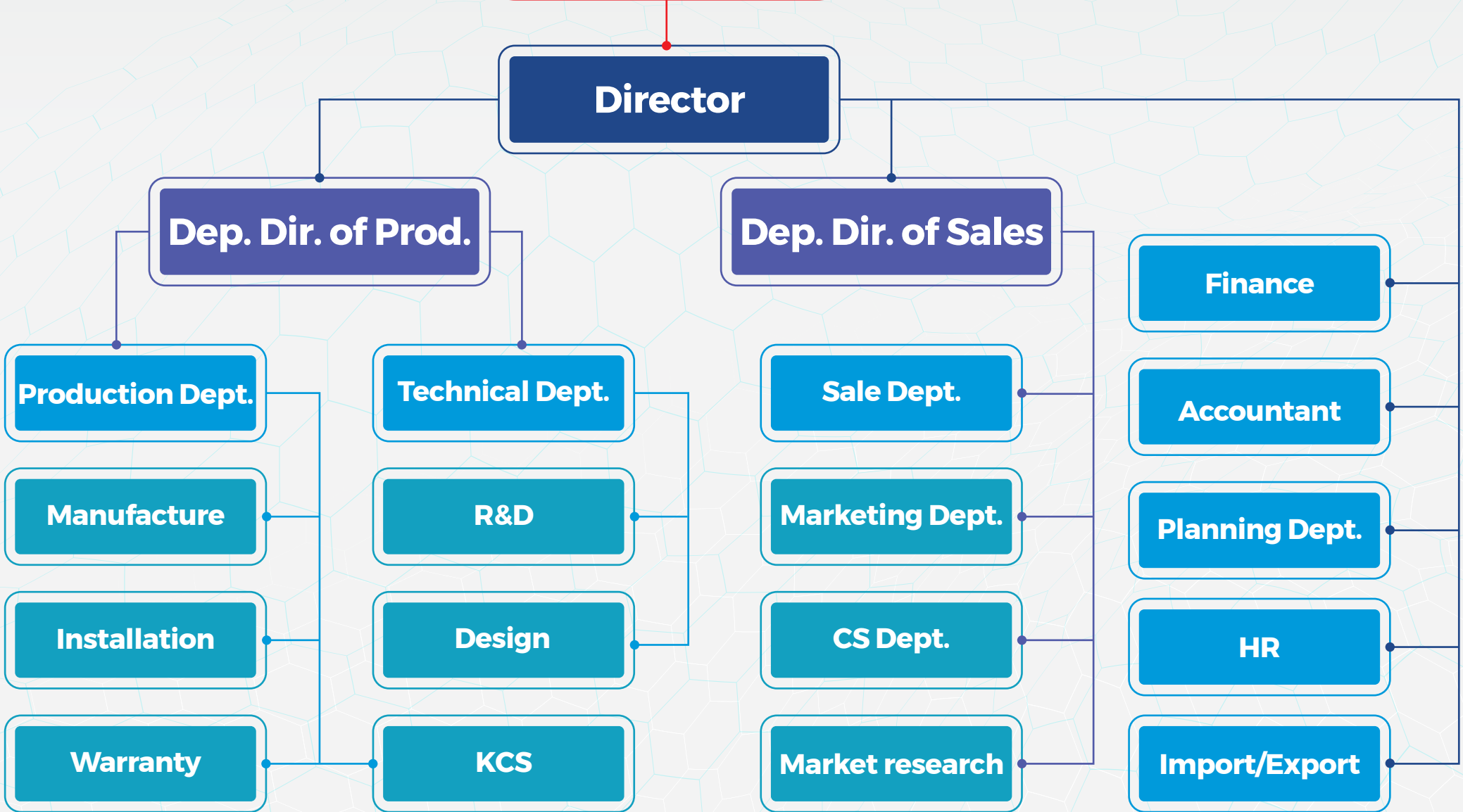
# OPERATING MODEL

A large ship is usually made up of thousands of different pieces, without any of them, the boat will not be able to sail to the great sea. Through the development process, Potech has built itself a professional team for each segment ready for a long-term acceleration.





**ORGANIZATION**





Showroom



Employee Collective



Factory pictures



Quality check



Production installation area



Office



Supplies warehouse



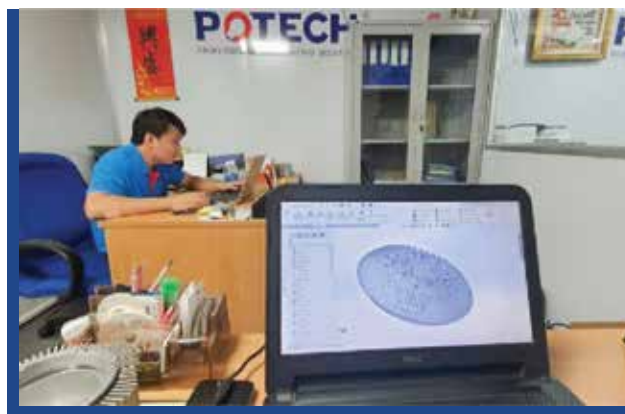
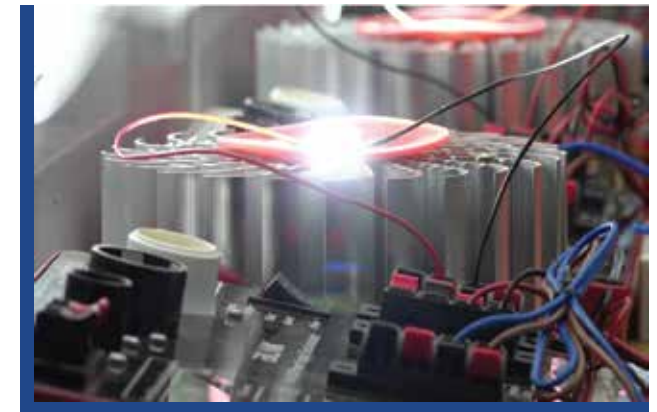
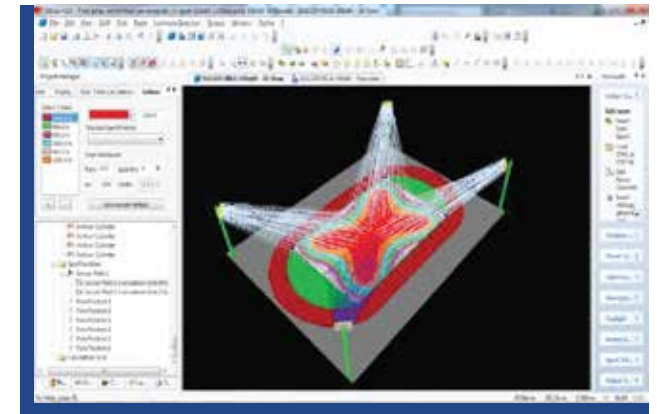
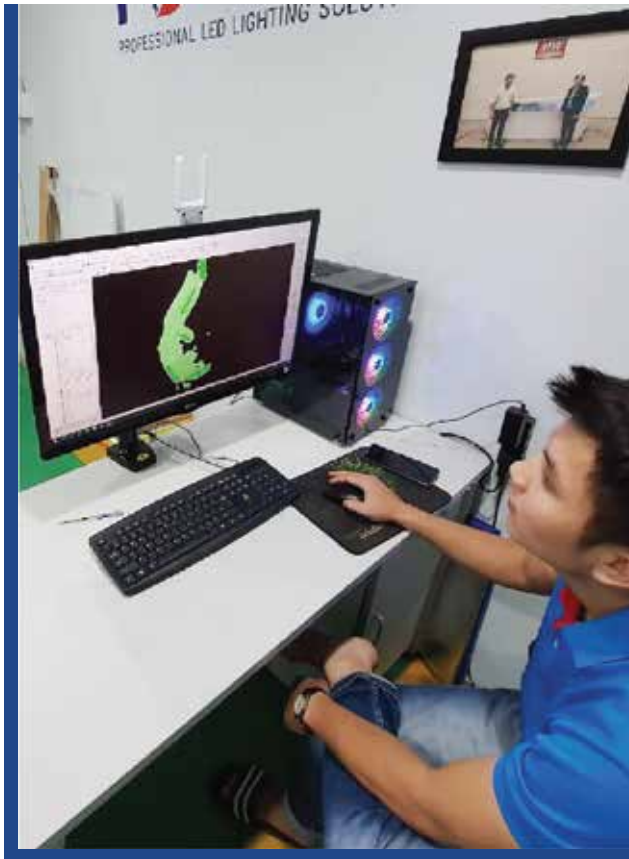
Product storage



Test area

# PROCESSING & MANUFACTURING







Lamp Temperature Meter



Luminometer



Spectrometers



Light intensity tester



Power Tester



Thermometer



IP testing machine



LED Circuit Testing Machine



Working voltage meter



## NICHIA CORP

Japanese chemical corporation producing LED chips, leading the world in terms of sales and quality



## MEANWELL ENTERPRISES CO.,LTD

Taiwanese corporation that is always in the world's leading manufacturer of power supplies for LED lights



## Z751 . CNC MACHINE FACTORY

Factory under the Ministry of Defense, specializing in the processing of military and civilian equipment



## ALUMINUM TUNG SHIN

Taiwan company, area 62,000 m<sup>2</sup> at Song Than II Industrial Park, Binh Duong Province



## MOLD FACTORY

Binh Phat Mold Factory with an area of more than 1000m<sup>2</sup>, 20 years of experience in the field of mold processing



## ALUMINUM CASTING FACTORY

Aluminum foundry with 300-800 tons pressure casting machines, also a partner of Japanese companies in the automotive industry

## DISTRIBUTION & SALES

**01**

### **POTECH POWER TECHNOLOGY COMPANY LIMITED**

Address: 350/33/10/9B National Highway 1, Quarter 4, An Phu Dong Ward, District 12, City. Ho Chi Minh

Hotline: 0912122016 (Ms. Hien)

Phone: 028.3726.9399

Website: <https://www.potech.com.vn>



**02**

### **POTECH COMPANY REPRESENTATIVE OFFICE**

Address: 3rd floor, house number 20/1/111 Nguyen Xien, Ha Dinh Ward, Thanh Xuan District, Hanoi

Hotline: 0912122016 (Ms. Hien)

Phone: 028.3726.9399

Website: <https://www.potech.com.vn>



**03**

### **NAVADA VIETNAM CO., LTD**

Address: 134 Hoang Sam, Nghia Do, Cau Giay, Hanoi

Hotline: 0936585363 (Mr. Dũng)

Phone: 024.6683.8800

Website: <http://denlednichia.com>



**04**

### **LIGHTSVIET CO., LTD**

Address: K72/2 Nguyen Van Thoai, My An Ward, Ward Da Nang

Hotline: 0905825272 (Mr. Khoa)

Phone: 0868.387.555

Website: <https://lightsviet.com>



# FACTORY LED LIGHT PRODUCTS

LIGHTING IS ONE OF THE FACTORS AFFECTING THE VALUE OF THE BUSINESS

POTECH LED factory lights are not only suitable for harsh environments in factories, cutting energy costs, but also creating a comfortable visual environment, helping workers to reduce work fatigue. Prolonging, keeping good working conditions, efficient production, improving the rate of work errors and accidents are reduced, and ultimately improving the performance of the enterprise.

- Warranty: 5 years
- Efficiency: up to 125 Lm/W

- LED Chip: Nichia - Japan
- Power: 40 - 250W





**HBL Series**

Power	40 - 250W
Warranty	5 years





**HBL2 Series**

Power	40 - 250W
Warranty	5 years





**UFO Series**

Power	40 - 250W
Warranty	5 years





**Low Bay Series**

Power	40 - 250W
Warranty	5 years





# LED FLOOD LIGHT PRODUCTS

POTECH LED floodlight is a product line for outdoor use with outstanding features such as using Nichia LED chip, Meanwell power supply, anti-corrosion shell, long life, protection level IP65, IP66, IK08, lightning protection 2- 6kV, protection of overvoltage, undervoltage, over temperature ... are widely applied in fields such as lighting for wharfs, docks, stadiums, warehouses, corridors, gardens, advertising signs...



- Warranty: 5 years
- Efficiency: up to 125 Lm/W

- LED Chip: Nichia - Japan
- Power: 40 - 600W



**FL Series**

Power	40 - 60W
Warranty	5 years





**Low Bay**

Power	400 - 600W
Warranty	5 years





**SPL Series**

Power	80 - 250W
Warranty	5 years





**HPL Series**

Power	600-1000W
Warranty	5 years



# LED STREET LIGHT PRODUCTS

POTECH's LED street lights aim at simplicity, durability, high performance, and ease of installation and maintenance. The lamp is designed with aerodynamically optimized heat sink, nichia LED chip - Japan, Meanwell driver, electrostatic protection, lightning protection, capable of automatically adjusting power or integrating solar panels. Street lights are used to illuminate public transport works, streets, internal roads of industrial parks, factories, and residential areas.



- Warranty: 5 years
- Efficiency: up to 125 Lm/W

- Output Lumen: 5000 - 31.250 lm
- Power: 40 - 250W



**SL Series**

Power	40 - 200W
Warranty	5 years





**SL3 Series**

Power	40 - 250W
Warranty	5 years





**SL2 Series**

Power	40 - 250W
Warranty	5 years





**SSL Series**

Power	40 - 250W
Warranty	5 years



# OTHER LED PRODUCTS

Other product lines of POTECH such as tennis court lights, gas station lights, office panel lights, explosion-proof lights are also strong products of the company. Also with the criteria of durability and energy saving, nichia LED chips and Meanwell power supplies, these products always bring users high values in terms of economic and technical efficiency as well as great experience in light quality.



- Warranty: 5 years
- Efficiency: up to 125 Lm/W

- LED Chip: Nichia - Japan
- Power: 40 - 600W



**TN Series**

Power	400 - 600W
Warranty	5 years





**PN Series**

Power	40 - 70W
Warranty	5 years





**CNP Series**

Power	80 - 250W
Warranty	5 years





**EXP Series**

Power	40 - 240W
Warranty	5 years



# STEEL FACTORY PROJECT

POTECH LEDs are proud to be trusted by most of the largest steel mills in the country.

Why is that?

POTECH LED lights meet the harsh conditions of factories such as crane vibration, high working temperature, high corrosive environment, difficult maintenance conditions.



Pomina Steel Factory



VINA Kyoiei Steel Factory



Ton Dong A Factory



Nam Kim Steel Sheet Factory



Vietnam-Japan Steel



Formosa Steel



Vietnamese-Italian Steel



Tay Nguyen University Gymnasium



Cua Lo Golf Course



Vinh Tan tennis court



Ha Giang football field



Badminton Hall of Phu Nhuan Sports



Phu Nhuan Swimming Pool



Truong Hai indoor soccer field

Each sports field has its own lighting standard, but they all have very high general requirements for illuminance, luminance, uniformity to create a comfortable feeling for players.

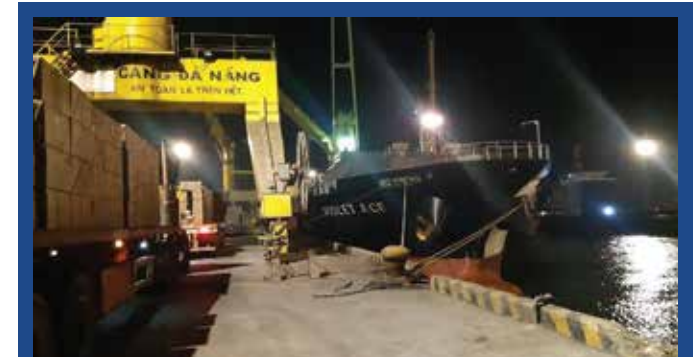
Right from the early days of establishment, POTECH has researched and tested lighting solutions for each specific sports field such as volleyball, basketball, badminton, tennis court, etc.

POTECH is proud to be the supplier of LED lights for most of the largest harbors in the country.

POTECH LED lights meet the harsh conditions such as crane vibration, high wind, highly corrosive environment, difficult maintenance conditions.



Phu My Port



Da Nang Port



Quy Nhon Port



STIT . Port



Nghi Son Port



Long Binh New Port



Ba Ria SERECE Port

# ENERGY INDUSTRIAL PROJECT



Vinh Tan Thermal Power Plant



Da Nhim Hydropower Plant



Hai Phong Thermal Power Plant



Nam Con Son Petroleum



Cao Ngan Thermal Power Plant



Trung Nam Solar Power Plant



Ca Mau Gas Company - PV Gas

POTECH LED is proud to provide energy-saving lighting solutions for energy production plants.

POTECH LED lights meet the harsh conditions of factories such as flammable and explosive, working temperature, high corrosive environment, difficult maintenance conditions.

# STREET LIGHT PROJECT

Not only the lighting systems for traffic, POTECH LED lights are also used to illuminate industrial parks, factories, residential areas...

With LED technology, this new lighting system has brought about high energy saving efficiency and perfect lighting efficiency.



Hoi An Street



Young III Vietnam Factory



Bac Ninh Street



Phu Quoc Street



Kim Huy Industrial Park Road



Nhat Quang Steel Factory



Ojitech Factory



# MATERIAL GROUP PROJECT



Bong Bach Tuyet Factory



Plywood TEKCOM



Tien Phong Plastic



Kim Huy Wood



Phu Tai Stone Factory



Dong Phong Aluminum Factory



Khai Nguyen Wood

Material factories also have harsh environments, which require luminaires to a high technical standard. POTECH LED lights meet the harsh conditions of factories such as crane vibration, working temperature, high corrosive environment, dusty factory.

Paper mills always have a very high risk of fire, so the lighting system also requires safety when choosing lights.

POTECH LEDs are designed with low operating temperature, the power supply always features overheat protection, short circuit protection, component protection level reaches IP65, IK08 is perfectly suitable for paper mills.



Saigon Paper Factory



Thuan An Paper Factory



Ojtex Vietnam Paper Factory



Watten Paper Factory

# CONSUMER INDUSTRY GROUP PROJECT



Vina kitchen company factory



Sewing EPIC



Lock & Lock Company



Havas mattress factory



Kymdan mattress factory



Hai Trieu Watch



Senko Fan Factory

The production of consumables always requires a high-quality lighting system in terms of illuminance and color rendering in order to evaluate product quality well in the production process.

POTECH LEDs designed with nichia LED chips have excellent light quality which is well suited for these applications.

# PLANT FOOD GROUP PROJECT

This category of industries requires a high level of illumination and some special features for the farming industry. Potech has successfully tested, researched and advised on lighting systems for a number of factories, especially the LED algae farming system of CP company and Viet Uc company.



Joint Stock Company - Thailand



Vietnam Australia



Vifon Factory



Cargill Factory



Saigon Brewery



Flour mill Interflour



Heineken Brewery



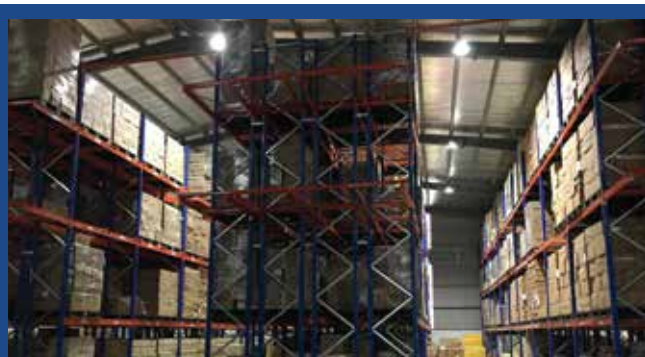
Brenntag Warehouse



DKSH Vietnam Warehouse



Tin An Plastic Factory Warehouse



GT Express Company Warehouse



Tien Sa Port Warehouse



Hai Phong Cold Storage



Long Binh Port Warehouse

Warehouse lighting system needs to be properly evaluated in terms of lighting level, lighting control ability to achieve high efficiency in operation and energy saving.

Potech is ready to provide the right products and solutions for each different warehouse application.

Not only providing the best products and services to each customer, We always focus on improving exchanges and learning from partners, promoting and introducing products through conferences, exhibitions as well as regularly organize entertainment activities to improve the solidarity and working spirit of the company's employees.



LEDTEC ASIA Exhibition 2019



ETE Expo 2019



Visit Nichia Factory



Visit Mean Well Factory



Table Tennis Tournament



Table Tennis Tournament



Company Birthday




**Hear what we have to say about our products and services and listen to what our customers have to say about our products and services.**

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## **CONTACT INFO**

 350/33/10/9B, Highway 1, KP4,  
An Phu Dong Ward, District 12, Ho Chi Minh

 0912.12.2016

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